



## Fiscal Year 2016 (2015)

### 1. New business

<u>Special promotional loans</u>	EUR million		Change in %
<b>Total volume</b>	<b>7 687</b>	<b>(7 807)</b>	<b>- 1.5</b>
<i>Of which: Agriculture</i>	<i>2 383</i>	<i>(3 175)</i>	<i>- 24.9</i>
<i>Rural Development</i>	<i>2 433</i>	<i>(2 299)</i>	<i>5.8</i>
<i>Renewable Energy</i>	<i>1 914</i>	<i>(1 512)</i>	<i>26.6</i>
<i>Agribusiness</i>	<i>954</i>	<i>(794)</i>	<i>20.3</i>

<u>Funding of promotional business</u>	EUR billion		
<b>Medium and long-term funding</b>	<b>12.7</b>	<b>(13.0)</b>	<b>- 2.3</b>
<i>Of which: Euro MTN</i>	<i>9.0</i>	<i>(7.3)</i>	<i>23.3</i>
<i>Global bonds</i>	<i>2.8</i>	<i>(3.0)</i>	<i>- 6.7</i>
<i>AUD MTN</i>	<i>0.5</i>	<i>(2.2)</i>	<i>- 77.3</i>

### 2. Balance sheet in accordance with the German Commercial Code (HGB)

	EUR billion		
Total assets	86.3	(83.9)	2.9
Loans and advances to banks	57.8	(55.7)	3.8
Securities portfolio	17.8	(18.3)	- 2.7
Securitized liabilities	70.0	(67.3)	4.0
Own funds (in EUR million)	4 911	(4 664)	5.3

### 3. Income statement in accordance with the German Commercial Code (HGB)

	EUR million		
Net interest income	318.7	(311.9)	2.2
Special payout (intra-group)	-	(49.8)	-
Administrative expenses	61.1	(59.8)	2.2
Operating profit before provision for loan losses and valuation	254.4	(233.5)*	9.0
Net income	59.0	(57.0)	3.5
Distributable profit	14.8	(14.3)	3.5

\* adjusted for the special payout (intra-group)

### 4. Consolidated statement of comprehensive income in accordance with IFRS

	EUR million		
Operating profit before net gains/losses from fair value and hedge accounting	239.1	(238.2)	0.4
Net gains/losses from fair value and hedge accounting	- 235.0	(204.9)	-
Change in the revaluation reserve	3.8	-(50.8)	-
Group's total comprehensive income	7.9	(392.3)	- 98.0
Group's distributable profit	14.8	(14.3)	3.5

### First quarter 2017 (2016) - New business

Special promotional loans (in EUR million)	1 979	(1 515)	30.6
Medium and long-term funding (in EUR billion)	4.8	(5.4)	- 11.1